

# Goodwin FDA Drug and Biologic Development Scorecard

## Pre-IND

- Met with FDA for pre-IND meeting?
- Considered orphan drug designation?
- Considered fast track designation?
- Considered 3- and 5-year exclusivity?
- Considered 505(b)(2) or biosimilar strategy?
- Identified endpoints for clinical trials? Any novel endpoints?
- Identified similar FDA precedents that may inform development?
- Identified clinical research organization and sites? Negotiated agreements?
- Considered combination synergies and potential collaboration partners?
- Prepared IRB and informed consent documentation?
- Identified manufacturing partner or ramped-up in-house manufacturing?

## Phase 1

- Considered additional opportunities for FDA feedback, including Type C meetings?
- Assessed eligibility for QIDP or rare pediatric disease designation?
- Determined initial safety profile and dosage?
- Submitted applicable trials to ClinicalTrials.gov?
- Prepared patient advocacy strategy?
- Considered Phase 2/3 enrichment strategies and trial design?
- Secured GMP materials for Phase 2?
- Identified publication and medical congress opportunities?

## Phases 2 – 3

- Met with FDA for EOP2 meeting?
- Considered breakthrough or RMAT designation?
- Requested special protocol assessment?
- Made publicly available company's expanded access policy?
- Carefully considered preapproval and disease awareness communications?
- Assessed likelihood of REMS?
- If utilizing accelerated approval, designed confirmatory studies?
- Prepared for inspections?
- Addressed pediatric study requirements?
- Began drug naming process?
- Addressed any comparability or bridging issues?

## Submission & FDA Review

- Met with FDA for pre-NDA/BLA meeting?
- Eligible for priority review? Submitted request?
- Eligible for pediatric, tropical disease, or MCM voucher? Submitted request?
- Assessed whether advisory committee likely? If so, begun preparing for advisory committee?
- Prepared for labeling and REMS negotiations?
- Submitted 120-day safety update?
- Complete response? Submitted formal dispute request?
- Ramped-up commercial production?
- Reviewed existing corporate website and corporate communications in anticipation of increased FDA scrutiny?

## Marketing Ramp-Up

- Prepared launch materials?
- Assembled PRCs?
- Launched disease awareness materials?
- Addressed pricing and reimbursement issues?
- Developed a medical affairs strategy?
- Planned to file Orange/Purple Book listings?
- Planned to submit patent term extension request?
- Considered drug sampling program build-out?
- Sunshine Act compliance ramp-up and compliance program build-out underway?
- Recruited or contracted a sales force and developed sales training materials?

## KEY CONTACTS



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