

[Law Firm Leadership: Try it the Jill Ellis Way](#)

By [Cordell Parvin](#) on July 7th, 2015

Needless to say, this was quite a 4th of July weekend. With all the turmoil going on in the United States, this weekend should have brought us together.

On Friday, we listened to [Lee Greenwood](#) sing: [God Bless the USA](#). The video below is from 30 years ago. I still get goose bumps listening.

And I gladly stand up next to you
And defend her still today
'Cause there ain't no doubt I love this land
God bless the U.S.A.

[Lee Greenwood - God Bless the USA \(Live in 1985\)](#)



On the 4th, Nancy and I left on an early flight from [Hailey, Idaho](#).

As we drove through town at 6:00 AM the main street was already lined with lawn chairs, beach chairs and in front of a church folding chairs. I wondered just how early people were allowed to stake out their spot for the 4th of July parade.



Then, like many of you, Nancy and I watched the US Women's soccer team win the World Cup. It was like 1999, all over again. Read about it in [In a Rout and a Romp, U.S. Takes World Cup](#).

While [Carli Lloyd](#) was magnificent scoring three goals, I was struck during many games by how the team played together. As the Wall Street Journal noted it starts with Jill Ellis. [U.S. Women's Team Gels Around Jill Ellis](#).

I Like this about Jill Ellis:

Ellis said from the moment she took over this team in May 2014, she has tried to be honest with her players, even as she tries to give her words a positive spin to maintain their confidence. "I try to give them a voice," she said. "I try to ask them, 'What do you need from me?'"

Are you a law firm leader? Have you ever asked your lawyers: "What do you need from me?"

If you want to read more on lawyers teaming together for success, read Ed Poll's article: [For Lawyers as for Athletes, There Is No 'I' in 'Team'](#)

Cordell Parvin Blog

DEVELOPING THE NEXT GENERATION OF LAW FIRM RAINMAKERS

Cordell M. Parvin built a national construction practice during his 35 years practicing law. At Jenkins & Gilchrist, Mr. Parvin was the Construction Law Practice Group Leader and was also responsible for the firm's attorney development practice. While there he taught client development and created a coaching program for junior partners. In 2005, Mr. Parvin left the firm and started Cordell Parvin LLC. He now works with lawyers and law firms on career development and planning and client development. He is the co-author of ***Say Ciao to Chow Mein: Conquering Career Burnout*** and other books for lawyers. To learn more visit his Web site, www.cordellparvin.com or contact him at cparvin@cordellparvin.com.