Biz Legal Contract Term EXPLORED: Guarantor/Surety

Introduction/Definition

A guarantor or surety is a person (or company) who agrees to be responsible for the debt or obligation of another, called the principal. The person receiving the guarantee is called the guarantee.

This is best known as "co-signing" like people do on leases, houses, credit cards and student loans. The guarantor is saying "If the primary person does not pay, I will pay" to a third party. This is a LOT of responsibility.

Points to Consider

- 1. Subject to the Statute of Frauds which requires a writing. Ex. Small business owner signs a lease and the signature line has "On Behalf of Business X" and there is no separate line holding the individual owner responsible, the landlord cannot later claim that the individual is personally responsible for the lease terms if the business breaches the contract.
- 2. If the surety is required to pay or perform due to the principal's failure to do so, courts usually will grant the surety/guarantor the right of subrogation which we discussed earlier.
- 3. The principal is the primary person responsible to the guarantee; The guarantor is the person making the guaranty (thing) to the guarantee (person).

In GA...

- Sureties/guarantors can assert any reasonable defenses which would have been available to the principal as long as there is not waiver or estoppel.

My Advice

Don't co-sign or guarantee UNLESS its' an emergency or you have the funds to automatically pay the principal. You must ASSUME that you will ultimately be responsible guaranteeing anything, otherwise you will set yourself up for failure.

NOTE: This legal presentation is only authorized for Georgia businesses and only pertains to Georgia-based businesses. Any and all legal advice only applies to the laws in the state of Georgia and Kendrick Law Practice is only authorized to practice law Georgia.

Why Kendrick Law Practice?- We SAVE you money by:

- 1. Providing access to comprehensive legal and business consulting advice to create value for your company's investment in us. KLP's Founder, Dar'shun Kendrick, holds a law degree and Master's in Business Administration.
- 2. Providing *security* through our three (3) point guarantee:
 - "24 hour guarantee"- You will receive a phone call from an attorney within
 24 business hours of submission of your information through our website
 - 2. "72 hour guarantee"- You will receive your document drafted or reviewed within 72 business hours after payment (or it's FREE!)
 - 3. "Dispute guarantee"- KLP will negotiate the terms of any document that we drafted or reviewed FOR FREE should a dispute arise (*Does NOT include litigation costs.)
- 3. **Providing** *predictability* through our FLAT FEE pricing on most of our **services.** You know EXACTLY what you are paying for a completed document.