

2. Is she motivated to become a better lawyer?
3. Does he have a clear idea of what he wants in his career and what he wants to get out of the coaching program?
4. Has she prepared for our coaching session?
5. What does he want to talk about?
6. Is she willing to learn new things?
7. What are his goals?
8. Is she stretching outside her comfort zone?
9. Is he holding himself accountable?
10. Will she persist, persevere and be patient when she does not have immediate results?

Do you have a couple of minutes? If so read: [An Eye for Success](#). If you have two additional minutes, let me know your thoughts.

Our next 7 weeks coaching program starts in June. You can sign up now for only \$95. We are also starting a new 12 months client development coaching program for mid-level litigators. The cost is only \$95 a month.

If either program interests you contact jflo@cordellparvin.com

Cordell M. Parvin built a national construction practice during his 35 years practicing law. At Jenkins & Gilchrist, Mr. Parvin was the Construction Law Practice Group Leader and was also responsible for the firm's attorney development practice. While there he taught client development and created a coaching program for junior partners. In 2005, Mr. Parvin left the firm and started Cordell Parvin LLC. He now works with lawyers and law firms on career development and planning and client development. He is the co-author of *Say Ciao to Chow Mein: Conquering Career Burnout* and other books for lawyers. To learn more visit his Web site, www.cordellparvin.com or contact him at cparvin@cordellparvin.com.