

Five Tips for Getting Paid in Arizona

By: Nancy Kirby

<http://azdebtcollectionlaw.com/>

Providing the best goods and services in Arizona won't guarantee business success unless you are also good at collecting what is owed to you.

When it comes time to escalate collection efforts, be sure to consult with a professional debt collection law firm both before you begin and as questions arise along the way to ensure your collection practices comply with existing regulations. Then set reasonable goals and establish a clear procedure and timeline to encompass the following:

1. Consistent Record-Keeping. Maintain clear, consistent, dated records of all communication with the customer, including summaries of telephone calls and meetings.
2. Put your customer on notice. You should give your customer written warning that you are escalating collections efforts.
3. Make collection calls. Phone calls are generally more effective than demand letters, although letters are important for record-keeping and notice purposes.
4. Pursue legal action if necessary. Your procedures and timeline for collections should indicate when is the right time to pursue legal action to collect bad debt.
5. Move quickly. The fresher the debt, the more likely you are to be successful in your collection efforts.

No matter the size of your business, unpaid accounts will affect your bottom line, and can make the difference between the success and failure of your business. Your accounts receivable department should have a collections timeline in place to direct collection activity when an account becomes delinquent, whether you plan to outsource collection activity or proceed in-house.

About Seidberg Law

If you need help collecting delinquent accounts from debtors in Arizona, contact the attorneys at [Seidberg Law](#), a professional debt collection law firm.

Unlike a "collection agency", a professional debt collection law firm will work both in and out of the court system to help collect money owed. Centrally located in Phoenix, Arizona, [Seidberg Law](#) can help recover delinquent debts from debtors throughout Arizona. Call Seidberg Law today at (623) 258-4397 or visit us online at www.seidberglaw.com.