



As I write this, I'm reminded that we are heading into the last few days of 2011. If you are a believer in numerology, and looked at the forecast at the beginning of the year, you would have seen that 4 (2+0+1+1) is the number of, among other things, a focus on finances. Following that theme, if you want to enter our coaching program, even if you want to delay the commencement date until after the holidays, payment made in 2011 would entitle you to a tax deduction on your 2011 tax return, a matter of prudent financial planning.

Time is running ... so call me quickly if you're interested.

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Going the ebook route has required a bit of a perceptual adjustment for me - after all, I've written a number of articles that in one way or another are "in praise of paper" as a medium for books. My point has been that, just as we learn by touching things as children, as adults we retain emotionally positive feelings toward touching warm and familiar things like papers and books - while most of us view touching keyboards as a necessary evil. Moreover, books and magazines offer the free association that is made possible by glancing through printed pages. Facts and concepts leap off the page quickly and can be processed in different ways readily.

Technology is Useful in the Legal Profession

However, it seems to me that an ebook reader like Kindle essentially offers these same advantages. You hold it in your hand, can leaf through it as you choose, and can use it anywhere at any time. Technology is a tremendous tool when it is managed just as any other communication modality must be. Virtually all of the technology innovations that have meant so much for the legal profession are just another turn of the wheel in the law's evolution. Accepting the positives of this change - including use of an ebook reader - is now a necessity for any lawyer, including one as devoted to paper as I am.

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Los Angeles, CA

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